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The Director,  
The Council for Tobacco Research-USA., Inc.,  
900 Third Avenue,  
New York, NY 10022, USA.

Dear Sir,

A number of years ago I had some research grants from your Council (Special Projects 98A, 98AR2, 123R1) but I don't imagine the person who was Director then is still in office. I am writing this on a rather informal basis to enquire about the possibility of making a proper application for a grant of about £150,000. Let me describe the circumstances in some detail, so that you may know what this is all about. As I have shown in my book "Smoking, Stress and Personality: Psychosocial Factors in the Prevention of Cancer and Coronary Heart Disease", published by Springer, NY., (1991), Professor Ronald Grossarth-Maticek and I have carried out a number of prospective studies showing that psychosocial factors are much more predictive of cancer and coronary heart disease than smoking and other physical factors, and in addition have the advantage of being easily manipulated in a prophylactic direction by behaviour therapy.

In 1973 a new study was initiated on some 5,000 healthy people in Heidelberg who were administered a variety of questionnaires, their smoking habits were investigated, and whose medical condition (cholesterol level, blood pressure, etc.,) investigated. We now wish to discover the mortality and cause of death of these people, in order to use the data to support our earlier conclusions, and also to go

beyond them by using a profile analysis where previously we simply used single scores to predict cause of death.

It would be inappropriate to go into any detail at this stage; I would merely be interested to know if The Tobacco Research Council might be interested in supporting such a venture. If there is any interest, perhaps the best thing would be if I were to come along and tell you in more detail about our plans.

Yours sincerely,

H.J. Eysenck, Ph.D., D.Sc.,  
Professor Emeritus of Psychology,  
University of London.